

CLASSIFIEDS

'Horses That Weren't' Cont. from Page 13

answer is both, they are not mutually exclusive.

Q Do you make small models to start with or preparatory drawings?

A Both yes and no. Driftwood sculptures need to "grow organically" one cannot do an accurate preparatory drawing but often the sculpture inspires subsequent paintings and drawings. A small sculpture may inspire a larger version of itself but more often is something that exists for its own sake.

We had the chance to chat with Heather by phone. Yes, she might be interested in an exhibition in California. As Martha Etheridge of the Mingei Museum pointed out, however, she is booked up solid through 2008. The earliest she'd be available would be 2009. She has a commitment to an exhibition in Italy in 2008 and commences with the Eden Project in 2009 from June through October.

Her sculptures, not surprisingly, command top dollar. Typically, her large horses sell for between 30,000 and 35,000 pounds sterling (equivalent to \$57,953.66 and \$67,612.60, respectively). Her smaller horses typically sell for between 6000 and 10,000 pounds sterling (equivalent to \$11,590.73 and 19,319.68, respectively).

She does not have an agent or dealer in America, nor does she in Great Britain. "I really don't need an agent or dealer," she says. "I sell everything I produce. In fact, I have a hard time keeping up with demand."

The Internet sells a lot of her work . . . probably 90% of her sales are by way of the Internet.

Those who would like to see more of her work are invited to go to her website at:

<http://www.jansch.freeserve.co.uk/>

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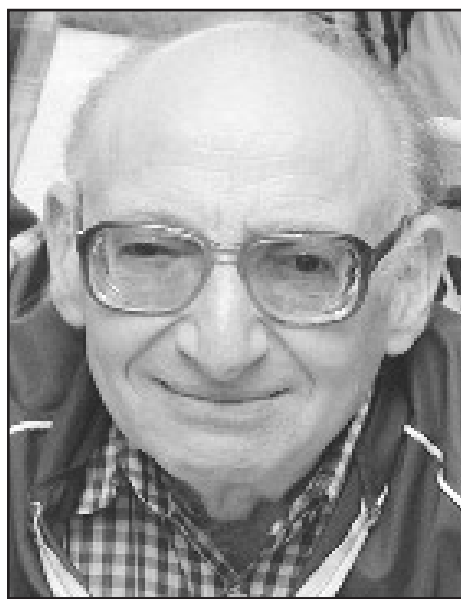


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They oughta make one of those talking fish plaques that says, "You just wasted 20 bucks!"



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